

January's Member Meeting
Julie Gaiaschi, CEO & Co-Founder

For your awareness, this call is being recorded



AGENDA

- Opening Remarks
- Board Nominee Introductions
- TPRA Vision, Mission, & 2021 Objectives
- Website Review & 2021 Events
- Roundtable: Vendor Population and Inventory
- Closing Remarks



OPENING REMARKS

- Practitioner Member Survey Our Practitioner Member survey went out a few weeks ago and closes tomorrow. The survey should take you no more than 8 minutes. It's very helpful for the planning of our monthly topics and events. For completing, you are entered into a raffle for a \$50 Amazon gift card. If you need the link, please email Julie@tprassociation.org.
- Volunteer Program There are plenty of volunteer opportunities in 2021! Volunteers receive one point per hour of volunteer time. Points can be redeemed for TPRA swag and Amazon gift cards. If you are interested in volunteering for a program (Conference Planning, Focus Group, Information Sharing, Meetings, Membership, Newsletter), please email the volunteer coordinator Crystal Berg at crystal@tprassociation.org. A volunteer interest meeting is scheduled for February 18th @ 10 AM Central. To register, visit our Practitioner Events page.
- **Board Nominations** We have two Board positions open with two Board candidates. Voting for our Board members is now LIVE on our site. If you are a Practitioner, please provide your vote. Thank you for your support!
- **Emails** We have a new look and feel to our emails! Make sure you check your junk folders!



Board Nominations - Vincent Scales w/ Verizon



Why do you want to be a TPRA Board Member?

I'm seeking election to the board of TPRA because I'd like to give back and take an active role in ensuring the TPRA community continues to grow and be a resource for third party risk management practitioners, as it has for me. Since I joined TPRA, I've learned and added valuable context to my skillset as a third party risk manager which would have been hard/impossible to obtain if not for TPRA. This new depth to my knowledge has improved my ability to not only drive continued improvement within the TPRM program that I lead, but also to teach my TPRM colleagues at work, and communicate the value we bring to our partners and stakeholders. As the field of TPRM continues to mature, I would like to help TPRA mature along with it, growing our community and by extension, the value that TPRA members receive by participating.

What skills, resources, and expertise would you bring to the Board?

I'm a project and program manager with ~15 years of experience developing, implementing, and operating enterprise IT processes & programs. Additionally, I have produced presentations/webcasts for live & global broadcasts. I would bring this program management and communications background to the board, coupled with my TPRM expertise. I have had the opportunity to build a Fortune 20's TPRM program from almost scratch, to include the system and tool development and architecture, and serve as product owner for our TPRM system. I'm also at a good point in my personal life to serve on a board; I have the time and focus available to dedicate to serving in this position, if elected.

What are the characteristics of a great Board Member

A great board member doesn't just 'know a lot' about the focus of the organization they serve, they're also passionate about that focus and leverage their passion to ensure the mission and vision of the organization are realized. Great board members possess strong communication skills, a collegial, collaborative disposition, and they leverage their passion to motivate and inspire others in pursuit of the organization's goals - both members of the organization, as well as those who may benefit the organization (e.g. potential partners or sponsors). Ultimately, a really great board member, in my opinion, enjoys building - they have a desire to leave the organization they serve better and stronger than they found it and the time and focus to make that desire a reality.



Board Nominations - Frank Losito w/ Cree



Why do you want to be a TPRA Board Member?

I see a great opportunity as a TPRA board member to not only participate in subject that I am passionate about, but to help bring awareness to the field. I feel that my expertise in risk and compliance is a great fit for the team and I would love to help this organization grow into a resource that can help professionals where other organizations have fallen short.

What skills, resources, and expertise would you bring to the Board?

My team and I have had many success and failures as it relates to third-party risk management, and this has led to developing new skills and mastering old ones. As a board member, I'd like to add value by sharing what has worked in the past in terms of customer engagement/success as well as delivering useful tools to the third-party risk community.

What are the characteristics of a great Board Member?

It is my belief that a great board member is one who is committed, engaged and fluent in organization's mission. In addition, a great board member must be able to draw on their experiences and offer a unique perspective for making informed decisions with the highest level of integrity.



About Us

Third Party Risk Association (TPRA) is a not-for-profit created out of a necessity to build a community of like-minded third party risk professionals to allow for the sharing of best practices, exchanging of ideas, and influencing of an industry.

Mission: Furthering the profession of third party risk through knowledge sharing and networking.

Vision: To be the global voice and standard for the third party risk profession: Advocating its value, Promoting best practices, and Providing exceptional service to its members.

Officers

- Julie Gaiaschi, CEO & Co-Founder
- Crystal Berg, Treasurer
- Corinne Elscott, Secretary

Board

- Carol Smith-Medina Allianz Life
- Frank Losito Cree
- Gerald Smith Asurion
- Gina Baker Intermountain Health
- Joe Hughes General Electric



CEO & Co-Founder



2021 Objectives

- Retain and attract membership by offering value-added benefits and programs.
- Develop and publish value-add content.
- Create and implement value-add conferences to bring current, industryrelated topics to the membership and provide for the opportunity to network with peers.
- Continue to enhance TPRA vendor benefits through discussions with the vendor membership and ensure practitioner members have the ability to easily access the services each vendor member provides.
- Continue to ensure compliance with regulations and mitigate risk.



Website Review & 2021 Events





January 2021 Events

- 1/14 Practitioner Meeting @ 10 AM CST
- 1/15 Vendor Quarterly Call @ 10 AM CST
- 1/19 Special Interest Call: Manufacturing @ 10 AM CST
- 1/19 Special Interest Call: Technology @ 1 PM CST
- 1/21 Special Interest Call: Healthcare & Health Insurance @ 10 AM CST
- 1/21 Special Interest Call: Finance & Insurance @ 1 PM CST
- 1/22 Vendor Workgroup @ 10 AM CST
- 1/28 Focus Group Call: TPRM 101 Guidance Build-Out @ 10 AM CST



Roundtable - Vendor Population & Inventory

Defining Third Party Population

- Agree upon definitions (Third Party vs. Supplier vs. Contractor vs. Vendor)
- Define what's in and out of scope (Third Parties, Suppliers, Brokers, Affiliates, Organizations you Share Data With)

Determine Your Inventory

- Review Accounts Payable
- Software Discovery Tools
- Review Contracts
- Use Current Inventories (Procurement & Business Unit Lists)

Tier & Segment Your Population Based on Risk

- Risk Appetite of Company
- Risk vs. Criticality
- · Inherent Risk Questionnaire
- Data Type of data sent & mechanism you use to send data



Closing Remarks

- THANK YOU for a fantastic 2020!
- The TPRA would not be possible without your support and participation!
- Because of you, we were able to accomplish the below:
 - o 12 Monthly Practitioner Meetings
 - 3 Successful Virtual Conferences
 - o 8 Engaging Focus Group Calls
 - o Launched our Client Practitioner Membership Program
 - Held 8 Quarterly Special Interest Calls for two industries (adding two more next year)
 - Launched our Blog Posts
 - o Held Several Successful Membership Promotions
 - o Brought in Several Subject Matter Experts to Help Us Navigate COVID



Next Meeting: Thursday, February 11th from 10 to 11 AM Central Have a great weekend!