Women in Third Party Risk Management

Julie Gaiaschi, CEO & Co-Founder TPRA

Upcoming Events:

- **3/19 Industry Roundtable – Technology** @ 10 – 11 AM Central

- ~~**3/20 Third Party Risk Insight Work Group** @ 10 – 11 AM Central~~ [Cancelled]

- **4/7 – 4/9 TPRA In-Person Conference in Myrtle Beach, SC**

- **4/14 Industry Roundtable: Healthcare** @ 10 – 11 AM Central

- **4/14 Industry Roundtable: Finance** @ 1 – 2 PM Central

- **4/15 New & Potential Member Call** @ 10 – 10:30 AM Central

- **4/15 Volunteer Interest Call** @ 10:30 – 11 AM Central

- **YouTube** Channel – Subscribe to Third Party Risk Association

- **Slack Space Forum** – Join under "Member Services" using the "Slack Forum" link.

- Join our **Meta (Facebook), LinkedIn & Instagram pages** to view upcoming events and promotional opportunities.

Third Party Cyber Risk Assessor© (TPCRA©) Certification

The TPCRA Certification is a specialized designation to confirm your understanding and s[...] in the assessment of third party cyber security controls and processes, as well as validate[...] your competency in the creation, execution, and management of third party cyber risk assessments.

Examination: Scheduled at a **PearsonVue** location near you on the date and time you select.
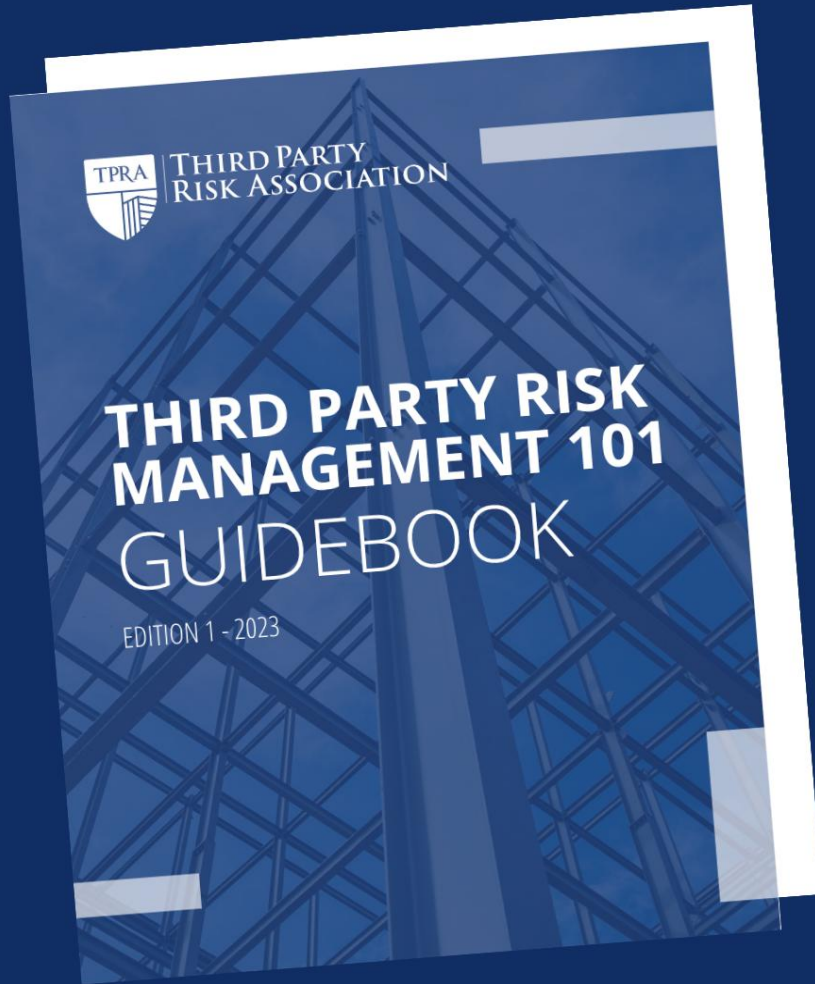
Domains:
- Cybersecurity and TPRM Basics
- Pre-Contract Due Diligence
- Continuous Monitoring
- Physical Validation
- Disengagement
- Cloud Due Diligence
- Reporting and Analytics

2025 Training Dates:
- ~~**Virtual**: February 10 – 13 @ 6 to 9 PM ET~~
- **In-Person** (Myrtle Beach, SC): April 7 – 8 @ 9 AM to 4 PM ET
- **Virtual**: August 4 – 7 @ 6 PM to 9 PM ET
- **Virtual**: September 22 – 23 @ 10 AM to 5 PM ET
- **Virtual**: October 6 – 9 @ 6 PM to 9 PM ET
- **Virtual**: November 17 – 18 @ 10 AM to 5 PM ET

Discount Hotel Rate Has Ended.

REGISTRATION NOW OPEN!

TPRA'S ANNUAL TPRM CONFERENCE

NAVIGATING RISKY TPRM WATERS

MONDAY, APRIL 7 - WEDNESDAY, APRIL 9, 2025

MARRIOTT MYRTLE BEACH RESORT & SPA AT GRANDE DUNES

MYRTLE BEACH, SOUTH CAROLINA

Announcing our **Celebrity Keynote Speaker: Commander Kirk Lippold, USN (Ret.)**

Commander Kirk Lippold, USN (Ret.) was the Commanding Officer of the USS Cole when it came under a suicide terrorist attack by al Qaeda in the port of Aden, Yemen, on October 12, 2000. During his command, he and his crew distinguished themselves by saving the American war ship from sinking. This event is widely recognized as one of the most brazen acts of terrorism by al Qaeda prior to September 11, 2001.

He will speak on: **Leadership and Accountability When It Matters**

Announcing our **Keynote Speaker:**
Valmiki Mukherjee, Chairman of the Cyber
Future Foundation

Valmiki is a renowned Global CISO, Entrepreneur, and Philanthropist CEO. Valmiki's holistic approach to cybersecurity has brought societies, nations, and organizations together, fostering a culture of security and resilience. Under his visionary leadership, the Cyber Future Foundation (CFF) was founded in 2015, blossoming into a global platform connecting business and national leaders with cybersecurity experts.

He will speak on: **Empowering Tomorrow: Responsible AI Frameworks, Community Impact, and the Vision of the Cyber Future Foundation**

Welcome & Introductions

Work Groups & Objectives

Our goal is to Celebrate, Uplift, and Support Women within the TPRM Community.

- **EDUCATE & SUPPORT** - Uplift women within the TPRM Industry by creating a platform for women in TPRM to be recognized, celebrated, and supported.
- **PAY** - Provide access to higher paying jobs within TPRM
- **MENTOR** - Facilitate Mentorships for women in TPRM
- **LEAD -** Cultivate the next generation of Women Leaders

Note: The mission of the TPRA is to further the industry of TPRM through knowledge sharing and networking. As such, this group is specific to third party risk management. While we recognize the mission of other women-related groups, we will not be addressing topics outside of TPRM.

As a not-for-profit organization, we also cannot lobby or support a political party.

Joining a Work Group
- Meet every other month to discuss projects. Next meeting is **Tuesday, April 1st from 1 – 2 PM Central**.
- To join, simply register for the call. All work groups meet at the same time and then go off on their own to complete activities.
- If you would like to receive volunteer points, complete and submit the "Attend Volunteer Committee Meeting" form. We currently have 15 registered for the first call.

Objective – Education & Support

Educate & Support:
- Create a platform for women in TPRM to be recognized, celebrated, and supported.
- Promote the importance of Women in TPRM and create/provide educational material to organizations.
- Provide access to talks, tools, and techniques for uplifting and informing Women in TPRM.

Activities:
- Find talks on YouTube and link to the Women in TPRM Library.
- Write articles for the Women in TPRM Library, as well as the TPRA blog.
- Create videos for TPRA's YouTube channel (Stories of Women Journey)
- Create documents to be downloaded by women and men to educate on certain topics.
- Find speakers for the "Journey to TPRM" series. (Currently need 5)
- Think through monthly challenges for the Women in TPRM LinkedIn page. Recently posted "Who is headed to TPRA's annual conference?". Did you know we have a Women in TPRM network event during one of the lunches and we take a group picture after?
- Think through TPRM Roadmaps for members (New to TPRM, Looking for Automation, Potential Leaders, Emerging Risks & Innovation)

Objectives – Mentor

Mentor Objective:
- Create a mentorship program for women within TPRM.

Activities:
- Create expectations for our mentors/mentees. (This is now available on our mentorship website.)
- Review mentor/mentee applications and match applicants.
- Recently sent out Q1 Mentorship Survey. Will share results at the next Women in TPRM meeting. Q4 received a 4.25 out of 5 rating. Send out mentorship discussion questions to assist with conversations. (This is now noted within our Women in TPRM Library.)
- We currently have 100 matches (equating to 200 individuals within the program). 9 are pending matches.

Objectives – Lead

Lead:
- Highlight Women Leaders in TPRM.
- Work to create a roadmap for Women whose path is leadership.

Resources Available:
- Highlight women leaders in TPRM by spotlighting them on TPRA website and on LinkedIn. (We currently need 7)
- Created a roadmap for Women whose path is leadership.
- Create a Women in TPRM video series and post to YouTube.
- Promote the Leadership Ladders page.

Objectives - Pay

Pay:
- Educate the importance of fair wages and equal opportunity for women in TPRM.

Potential Activities:
- Highlight organizations that are hiring women executives and/or have a women-related program. (Empowering Enterprises)
- Create speaking program for successful women, highlighting their challenges, successes, and characteristics. (Video Shorts)
- Create the topics for our Roundtable within the Women in TPRM calls. Ex. Branding yourself, advocating for yourself, crucial conversations
- Create job descriptions for a list of common TPRM roles. (Include assumptions to be made about programs.)
- Create a workshop for women in business.

Empowering Voices in Business Roundtable:
What steps can organizations take to ensure that women are visible and supported as they progress into executive leadership roles within third-party risk management?

A: Steps to Take:
- Implement Leadership Development Programs
  - Offer mentorship and sponsorship programs that connect women with senior leaders.
  - Provide leadership training tailored to the challenges women may face in executive roles.
- Promote Visibility & Representation
  - Ensure women are included as speakers, panelists, and authors in industry discussions.
  - Recognize and celebrate female leaders in TPRM through awards and internal communications.
- Create Transparent Hiring & Promotion Practices
  - Establish clear, objective criteria for promotions to executive positions.
  - Set targets for gender diversity in leadership and hold leadership accountable.

A: Steps to Take:

- Encourage Networking and Community Building
  - Support participation in professional organizations and industry events.
  - Develop internal networking groups that focus on advancing women in the organization.
- Ensure Work-Life Balance Support
  - Offer flexible work arrangements to accommodate diverse career paths.
  - Provide support for parental leave and return-to-work programs.
- Recognize and Support Role Models
  - Highlight successful female leaders.
  - Create mentorship pipelines that encourage women to pursue executive leadership.

TPRM Journey:
Regina Dillon| Director, Cyber Risk | CareSource

Women in Third Party Risk Management

TPRM Journey

Regina Dillon – Director, Cyber Risk - CareSource

AGENDA

- Who Am I?
- Journey to Third Party Risk Management
- Key Take-a-Ways / Things I've Learned
- Questions

Who Am I?

📍 _**Rooted in Ohio**_ – Born, raised, and still thriving in a **suburb of Dayton** 🏡

💡 _**Wearing Many Hats**_ – Wife, mother, daughter, aunt, friend, and dedicated professional 👩‍💻👨‍👩‍👧

🎓 _**The Academic Adventure**_ – Started in **Accounting & Finance**, switched to **Pharmacy**, and found my true path in **Business Administration** 🔄📚

🎧 _**Forever Learning & Growing**_ –
- **Audiobook Enthusiast** 📖 (Leadership & Autobiographies)
- **Podcast Junkie** 🎙️ (Dave Ramsey & Cybersecurity)
- **Cherishing What Matters Most** 💕 – Quality time with **family & friends**

Journey to Third Party Risk Management

▶ _LexisNexis_ – **Built expertise in Content Editing, Identity & Access Management, Security Policy & Compliance, and Vulnerability Management**

▶ _RELX_ – **Strengthened Identity & Access Management, Vulnerability Management, and Governance & Audit (SOC2)**

▶ _HBR Consulting_ – A **"Jack of All Trades, Master of _Some_"** 🛠️

- Led full **ISO 27001** program management
- Achieved first **SOC 2 & HIPAA compliance**
- Served as **Quality Officer for ISO 9001**
- Founded the **Third-Party Risk Program**
- 🎓 **Earned CISSP Certification** – Proving expertise in cybersecurity

▶ _CareSource_ – From **Manager to Director** 🚀

- Led & matured the **Third-Party Risk Team**
- Strengthened security language & processes 🔒
- Onboarded a **Security Ratings Platform** for continuous due diligence
- Now leading **Cyber Risk** – overseeing both **Third-Party & IT (Internal) Risk Teams**

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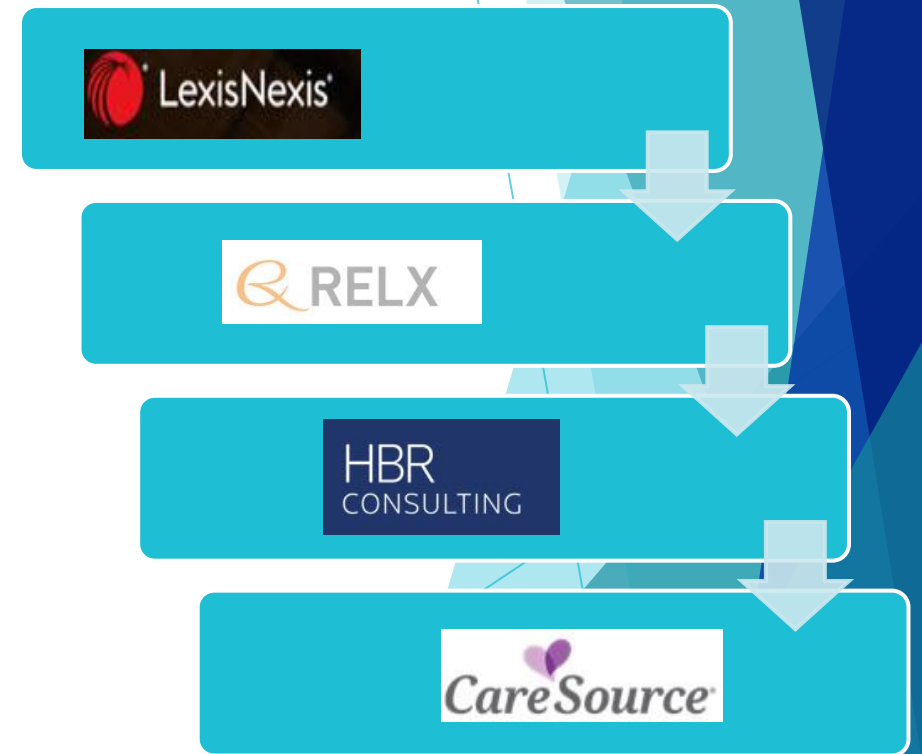
Key Take-a-Ways / Things I've Learned

1) *Integrity is Non-Negotiable* – Never compromise your values for any person or job.
2) *Your Network is Your Net Worth* – Build meaningful connections through conferences, work groups, and personal interactions. Seek out a mentor!
3) *Fear Means Growth* – If the next-level position scares you, that's a good sign! Growth happens outside your comfort zone.
4) *Be a Strategic Partner* – Instead of saying "no," find a way to say "yes" with the right conditions. ("Don't say no, put a price on yes" – Lisa Heckler)
5) *Check In, Level Up* – Every three years, ask yourself: Am I still happy in my role? If not, it's time for a change.
6) *Stay Curious, Keep Growing* – Never stop learning; new knowledge keeps you ahead in your career and life.

Questions?

Thank you for joining!

Appendix

🔍 Top Free Cybersecurity Resources You Should Know 🛡️

💻 **Shodan.io** – A **free & non-invasive** tool to review **IP addresses** and gain security insights 🌐 🔎

🔒 **SSL Labs Server Test** – **Qualys' free tool** to analyze a **web server's SSL/TLS configuration** for security vulnerabilities 🏆 ✅ (https://www.ssllabs.com/ssltest/)

📰 **The Hacker News** – Stay updated with the **latest in cyber attacks, data breaches, vulnerabilities, and security trends** 🚨 📣 (https://thehackernews.com)

🔍 **The DFIR Report** – Real-world **intrusion analysis** that helps you **evaluate and strengthen your cybersecurity program** 🔥 💡 (https://thedfirreport.com)

🎓 **Udemy Learning Portal** – **Courses** on cybersecurity and more! If your public **library partners with Udemy,** you can access courses at **no cost** 📚 🚀 (https://www.udemy.com)

Open Forum

Next Meeting: Tuesday, April 15, 2025 @ 1 PM Central

Thank you for joining!